



Planters Precision – Service & Operations Lead

About Planters Precision:

Planters Precision, a dealer for Precision Planting, 360 Yield Center, Climate FieldView, and Yetter is a newly formed LLC owned by The Equity, Effingham, IL. Planters Precision operates as an independent business with an office and shop located in Montrose, IL. The trade territory for Planters Precision encompasses South-Central Illinois. Planters Precision carries the same culture and brand promise as The Equity. We hold our brand promise sacred: offering the best products, latest technology, and high-quality service, done right!

About the position:

In this position, the right candidate will have the opportunity to help shape and mold a growing business into its fullest potential. The primary functions of this position will be grower invoicing, inventory control, and managing the day-to-day office operations. This person will contribute to the sales and service of profitable farm solutions to growers in South-Central Illinois. Another important aspect will be assisting in the installation and maintenance of the company's high-quality product offering. Overnight travel may be required, as on-going training for growers and self-improvement is essential to this position.

Location: Montrose, IL
Reports To: Planters Precision LLC. General Manager
Base Pay Range: Compensation may be adjusted to suit your experience and qualifications.

Education and Experience: A.S. / B.S. degree in Applied Sciences or comparable working experience in similar position is preferred. Candidates should also possess experience training users on new technologies and have a good working knowledge of sales technique and methodologies. A background in agronomy sales, application, farm production practices as well as specific knowledge of equipment, application and operations is also preferred.

Job Requirements:

- Respond to common inquiries or complaints from management, employees, customers, and suppliers.
- Effectively communicate with customers, co-workers, and management.
- Ability to interpret an extensive variety of technical instructions and deal with several abstract and concrete variables.
- Possess a self-motivating personality as well as team building skills and the ability to work effectively without direct supervision.
- Computer skills should include Excel, Word, and PowerPoint. Experience with QuickBooks Pro is a plus.
- Valid driver's license

Essential Functions:

1. Follow all established personnel, safety policies and procedures.
2. Perform installation, diagnostics, service repair, and maintenance on products sold through Planters Precision.
3. Work directly with customers to provide products and services to meet their needs and provide instruction on the use of precision agriculture equipment and technology.
4. Reading and interpreting schematics, diagrams, and operation manuals.
5. Maintain company vehicles, tools, equipment, inventory, and company SOP's.
6. Attend applicable training events and seminars.
7. Maintain current knowledge of Precision Planting, 360 Yield Center, Yetter, and competitive products.
8. Complete quotes, service reports, order parts, and maintain clear customer records.
9. Assist customers over the phone or in-person, providing elite customers service at all times.
10. Develop and maintain an in-depth working knowledge of Climate FieldView. Also responsible for sales and support of Climate FieldView software.
11. Have a thorough working knowledge of the company software and computer systems.

Work Environment: The nature of the job/business may require extended hours.

Other Duties: Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties, or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time.

Submit Resumes to Kyle Dasenbrock, Kyle.Dasenbrock@plantersprecision.com, by Friday, January 25, 2019