



# Agronomy Applicator

## About The Equity

The Equity is an independent cooperative headquartered in Effingham, Illinois and has over 500 employees. Our market area currently includes 19 locations and covers South-Central Illinois and Southwest Indiana. The Equity has five divisions including: Agronomy, Grain, Feed & Livestock, Energy, and Retail Store, plus a Precision Agronomy dealership. The Equity's mission is to deliver value to our customers through operational excellence, providing information, exploring opportunities, and supporting profitable roles for producers. Our core values, profitability, customer focus, constant improvement, integrity, and accountability have led to our success. These core values will continue to keep our company strong into the future. We hold sacred our brand promise of offering the best products, latest technology, and high-quality service, done right!

**Location:** Horace  
**Reports to:** Location Manager  
**Salary:** Commensurate with experience

## Required Knowledge, Skills, and Leadership Characteristics:

- Must have a good driving record
- Must have an Illinois commercial driver's license (CDL) with a Class A License
- Excellent Customer Service Skills
- Demonstrates the ability to interact effectively with management and customers
- Has a self-motivating personality as well as team-building skills
- Strong verbal and written communication skills
- Obtain a commercial pesticide license

## Key Responsibilities:

1. Follow all established personnel and safety policies and procedures.
2. Applies fertilizer and ag chemicals through custom application equipment in an accurate and efficient manner.
3. Responsible for daily maintenance, cleanliness and compliance with state and federal regulations of equipment and facilities.
4. Blending, mixing, delivering, loading and unloading fertilizer, ag chemicals, seed and merchandise as directed.
5. Attend continuing education courses to maintain a quality level of knowledge for the products, regulations, and customer relations.
6. In the off-season, may be required to assist corporate shop personnel in repairing and maintaining fleet or operate the truck fleet as directed by the location manager.
7. Scout Fields for weed and insect problems, take soil samples, and make field maps.
8. Be able to communicate in a professional manner to the producer, salesman and location manager.

**Work Environment:** The nature of the business requires extended hours. While performing the duties of the job, the employee regularly works near moving mechanical equipment and in outside weather conditions. Exposure to fumes or dust, airborne particles, toxic or caustic chemicals and vibration is possible. Noise level in work environment is usually loud.

**Travel:** The employee may be required to travel to other facilities in The Equity trade area.

**Other Duties:** Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties, or responsibilities that are required of the employee for this job. Duties, responsibilities, and activities may change at any time.

*Effingham Equity shall not be liable for, shall not pay, and expressly rejects and disclaims any and all responsibility or liability for any commission, expense, fee or cost claimed or charged by any recruitment or employment agency, firm, or company in connection with the employment of any candidate selected by Effingham Equity for the position described above unless a written contract is executed by Effingham Equity and such employment agency, firm or company before Effingham Equity makes an offer of employment to such candidate.*